

The Mayflower 400 anniversary

Major historical anniversary:

 2020 is the 400th anniversary of a voyage that shaped the world, and a symbolic moment in the shared history of Britain, the Netherlands the USA and the Native American Nation. Over 30 million Americans can trace their ancestry back to the passengers and crew on the ship

Contemporary relevance:

 The Mayflower story highlights issues of tolerance and religious freedom, migration, self-determination and democracy

Pioneering inspiration:

 An exceptional year of arts and culture, commemorating Plymouth's heritage and celebrating our communities and businesses

- **Physical**
- ***Welcome**
- **Pride**
- ***Perception**



Visitor Marketing

- National Trail
- Overseas Visitors
- Regional Visitors
- National Perception

Capital Projects

- National Heritage Trails
- Public Realm
- The Box
- Historic Houses
- Redevelopment projects

Cultural Programme

- 'Signature events'
- 12 months of activities
- Cultural Fund
- National & International links

Engagement

- Business Volunteering
- Mayflower Maker volunteers
- Community Fund
- Sport programme
- Schools materials



DCMS Project Mayflower I: Outputs

ACTIVITY	OBJECTIVES	OUTPUTS ACHIEVED
Content Creation	To develop marketing messaging and content.	Website development www.mayflower400uk.org ; 15,000 unique users (Aug 17 – Feb 18) Social Media channels: 1.9m impressions. 41,729 engagements and 5,500 followers. (Aug 17 – March 18).
Itineraries & Trails	To develop new Mayflower itineraries as part of a national trail.	More than suggested 10 itineraries available for trade.
Bookable Product	To support the development of bookable Mayflower tours.	7 operators were actively promoting Mayflower 400 tours, with bookings emerging. 100 businesses trained on working with the travel trade.
Travel Trade Events	To raise awareness of the opportunity to tour operators and travel trade	241 new travel trade contacts
Trade Familiarisation Trips	To educate tour operators about the product through first-hand experience.	27 tour operators were hosted on trips to various Mayflower 400 destinations.
PR & Press Trips	To raise media interest, generate press trips and coverage.	Total press coverage generated had a value of £17m.
Sharing the Story	Engaging influencers, businesses and stakeholders.	Over 2800 businesses, stakeholders, tour operators and local authorities were briefed and engaged with the project. Destination partners when surveyed indicated that the sharing of best practice, networking and facilitating of conversations and relationships that simply wouldn't have happened otherwise.

DCMS Project Mayflower II: Output Highlights

- More than 10 new bookable Mayflower themed experiences are now available across the UK.
- 12 itineraries were developed and made available to download on the Mayflower 400 website aimed at groups and individuals.
- 14 Cruise Excursion itineraries were available to download.
- 17,299 unique website users visited www.mayflower400uk.org.
- 971 new consumer sign-ups to e-newsletters via website.
- 1644 brochure downloads (top brochure download 'Pilgrim Roots').
- 5 new operators are selling Mayflower tours.
- 8 cruise ships confirmed as coming into Plymouth for 2020.
- 60 new travel trade contacts were made as a result of attendance at NTA Annual Convention, WTM, Cruise Britain Showcase and the US Sales Mission.
- The four nation US media launch held in Boston on 14th March generated significant coverage for the project with over 120 pieces and \$100k of coverage, with a reach of over 200m.
- 6 hosted press trips have taken place.
- Launch of Mayflower digital trail app w/c May 13th; the app has been designed to encourage movement between destinations and promoted as 'Mayflower Self-Guided Tours' for walking and driving.

[Figures as at April 2019]

Tour operators



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Travel Trade

Education

About Mayflower 400

Media



Reformation Tours

Offering fully customised Mayflower tours for any size groups, Reformation tours are a specialist operator. Cultural and religious tours of England are available.

+ More info

Reformation Mayflower tours



Select Travel Services

UK based specialist group tour operator offering bespoke Mayflower tours for groups of 12 or more.

Visit

+ More info

Select Travel Mayflower Tours

Events



Tours International

A UK based specialist tour operator offering Mayflower group tours to England.

+ More info

Tours International Mayflower tours



Select South West Tours

Private driver guided tours of the South West, including Plymouth, Cornwall and Devon.



Unique Devon & Cornwall Tours

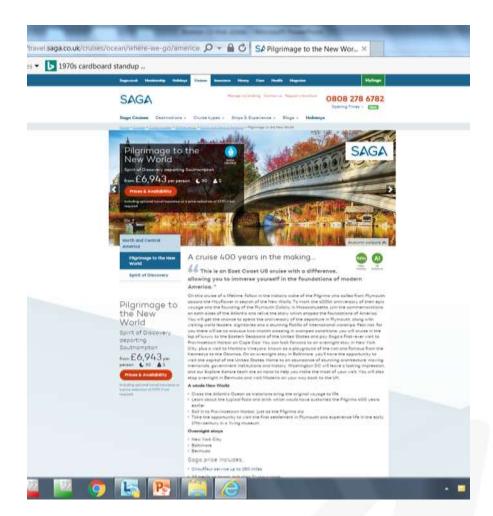
Private driver guided tours of Devon and Cornwall, including specialist Mayflower and ancestral tours.

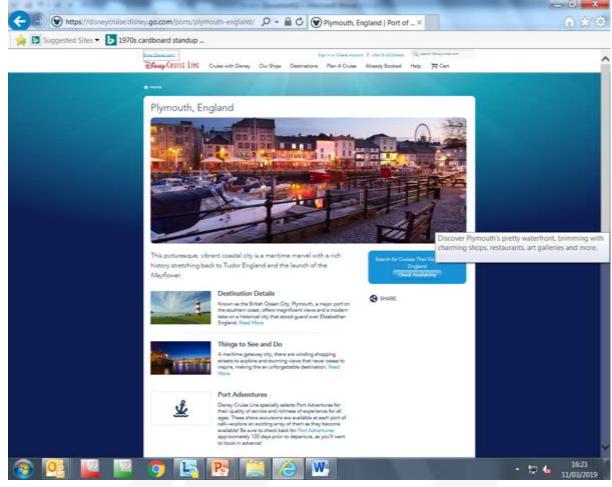


Pilgrims & Prophets

Specialist 'Pilgrim Roots' heritage tour guide, providing group tours of 'Mayflower' and other

Cruise Operators





Cultural Programme



Signature Events Programme













Events: 'Signature' and 'Highlights'

Signature	
Illuminate 2019 - Plymouth	28 Nov to 1 Dec 2019
Trail inauguration	March 2020 TBC
Mayflower 400: Legends and Legacy	Spring 2020
The Box opening	Spring 2020
Ocean Festival OSTAR	May 2020
This Land	15 to 21 June
???????	17 to 23 Aug
Wampum: Stories from the Shells of Native America	Plymouth dates: 1 Sept to 3 Oct 2020
Elizabethan House Opening	Sept 2020
Mayflower Ceremony	16 Sept 2020
Mayflower Muster	19 to 20 Sep 2020
Illuminate 2020 - Plymouth	26 to 29 Nov 2020

Cultural, Sport & Business Highlights		
Mayflower Steps Opening	Dates TBC	
Mayflower Sports Week	March 2020	
Beyond Face - Creative Commission Performance	April 2020	
Special Olympics - Plymouth Event	3 to 5 Apr 2020	
Mayflower History Festival	May 2020	
Ocean City Half Marathon	16 May 2020	
Leander Mayflower Cup	May 2020	
Mayflower Tech Expo	30 Jun to 3 Jul 2020	
Settlement	1 to 30 July 2020	
Street Factory Mass Hip-Hop Dance	25 Jul 2020	
Plymouth Pride	3 to 9 Aug 2020	
Veterans Triathlon	17 Sep 2020	
No New Worlds	1 to 30 Sep 2020	
International Craft Show	October 2020	
Market Hall	Nov 2020	
The 400 - Navet Bete	TBC	
Mayflower Schools Civic Programme and Ceremony	TBC	

Opening and closing event -















A very full year...

Routeways	Mayflower Sports Enrichment Day	Pirates Weekend
Gdynia Way Bridge	Double Clubs Programme	Marcy Saude Screenings
Adelaide Street street party	Sports Ambassador Programme	Flavour Fest
Plympton Picnic	Hockey for Heroes	Seafood Festival
University of the Third Age Dance workshop	Social Making Conference	CaterEd Thanksgiving Meal
Disability celebratory event	Morris Muster	Mayflower Youth Cup - Football Competition
Respect Festival	All Nations Ministries tea dance	Devon Family History Society Mayflower Meet
Mayflower Faith Play	Street Factory Theatre Opening	Plymouth Zine Library
Town Crier	Graduation	Mayflower Anthology Launch
St Andrews Church Quilt Festival	Plymouth Arts Festival (Graduate Show)	Paddington Station Stand 2019
Plymouth Tree Partnership Apple Project	Torrington Cavaliers Bonfire	Paddington Station Stand 2020
Art, Craft and Laughter Sail Project	Christmas Light Switch-On 2020	Armed Forces Day 2020
Plymouth Hope Festival	Barbican Christmas Lights Swith-On 2020	University of Plymouth choral Society
Katy Cawkwell Schools Story-Telling	Bonfire Night 2019	Plymouth and District Organist Association
Plymstock Tapestry Project	Rememberance Sunday 2019	Plymouth Symphony Orchestra
Mayflower Community Games	Christmas Light Switch-On 2019	Plymouth Philarmonic Choir
Mayflower Sports Awards	Barbican Thanksgiving 2019	North Prospect Community Choir
Volunteer Celebration	Plymouth Christmas Market 2019	Marcy Saude Commissioned Work and Close
Faith Event	British Fireworks Championship	Low Profile - You Have Arrived
Door of Unity 2019	Bonfire Night 2020	Joyce's Quilt
Door of Unity 2020	Jack White Exhibition	Schools Afloat
	Leonora Antunes exhibition and unveiling of St	
Philatetlic Society Mayflower Event	Luke's window	Mayflower 400 Schools Youth Sailing Regata
STaRS Kite Workshops	John Akomfrah Mayflower Commission	Blue Mile
Age UK - Friends Across the Sea	Mayflower Mural Project	Volunteer Week
Mayflower Postcard Exchange and		
Exhibition	Opening of St Lukes	Mayflower Scouts Badge
International Scout Meet	LGBT History Month	Mayflower Scouts Meet
Lord Mayors Day	Plymouth Arts Weekender	You're Hired Mayflower Project
Remeberance Sunday 2020	Plymouth Literature Festival	
Education Leaflet Drop	Blues and Jazz Festival	
International Scout Meet Lord Mayors Day Remeberance Sunday 2020	LGBT History Month Plymouth Arts Weekender Plymouth Literature Festival	Mayflower Scouts Meet

Community Programmes









Ernesettle timebank members are exploring

using the fund to highlight their US connections via Budshead Manor

Mayflower 400 | 400...

620 - 2020

Merchandise

Suppliers:

Redrok: (local/national)

Redrok is going to be our licensee on the ground in Plymouth, working with local LMI, developers of international licensing programmes — worked previously with trade and tourist industry to get products standard and bespoke into shops and hotels. Anything they make and sell with give us a 10% royalty yield, which will go towards covering cost of managing licensing.

Redrok can be used for merchandise product for by locations, partners and retail one of any individual licensing type. This is to avoid heavy management or and will also supply volunteer uniforms.

Contact: David Williams Tel: 01752 635151 / 07793 555155

Email: David@redrok.co.uk

Heritage Merchandise National Licensing – Ancestors of Dover (national)

Ancestors of Dover are specialists in heritage products, gifts and merchandise. They develop and manufacture their own custom made products and have worked with Harrods, Hamleys, V&A, and English Heritage & Historic Royal Palaces. First phased range to go on sale in summer 2019.

Contact: Nick Humphery-Smith Tel: 01303 857202

Email: nick@ancestors.co.uk

LMI: (international)

NASA Apollo 11 moon landing, Game of Thrones, PGA, FIFA & NFL. LMI are signed as 'licensing agent' for Mayflower 400, targeting international licensing deals and national licensing details that fall outside of heritage merchandise. Licensing deals that LMI will not be exclusive, but they will not create more than conflict with other licensees that are or may be signed by local partners.

As an example, the first deal that LMI have created is with a published to create and sell a commemorative programme. The value of this deal is min £40k (before LMI commission and costs).

Contact: Andrew Maconie (CEO) Tel: 07970 696876 & Kim McNally (Mktg) Tel:

01425 403430

Emails: Andrew@lmiuk.com / kim@lmiuk.com

Volunteers



VOLUNTEER

Mayflower Volunteers





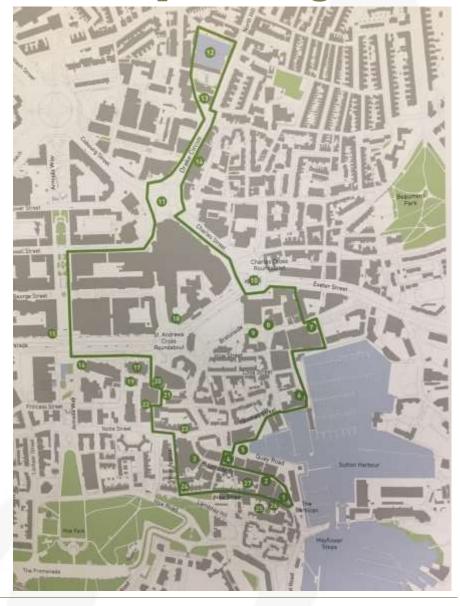
Capital Programme











Supporting Partners





















Headline Figures

- Revenue investment of £2.25m from Plymouth City Council, which has leveraged a further £8m to date. This covers core team, events programme, marketing and communications. To date, over 150 events are planned or in development
- A direct Capital programme of over £8m, including investment in new trails, creation of heritage attractions, major investment in the Mayflower Steps and public realm improvements
- Wider private/public capital investment across the city valued at over £200m, including the Box, Drake's Leisure, multiple new hotels, the Better Places scheme and more. Legacy activity will continue post 2020 with the 1620 development, Millbay Boulevard, train station refurbishment
- Conservatively, an additional 500k visitors to Plymouth